



## Grantwriting and Evaluation Resources

### Grantwriting Resources

#### Online Resources

[www.foundationcenter.org](http://www.foundationcenter.org)

[www.proposalwriter.com](http://www.proposalwriter.com)

[www.grantproposal.com](http://www.grantproposal.com)

#### Books and publications

Barbato, Joseph and Danielle S. Furlich. *Writing for a Good Cause: The Complete Guide to Crafting Proposals and Other Persuasive Pieces for Nonprofits*. New York, NY: Simon & Schuster, 2000.

Belcher, Jane C. and Julia M. Jacobsen. *From Idea to Funded Projects: Grant Proposals that Work*. 4th revised ed. Phoenix, AZ: Oryx Press, 1992.

Bowman, Joel P., and Bernadine Branchaw. *How to Write Proposals That Produce*. Phoenix, AZ: Oxy Press, 1992.

Carlson, Mim. *Winning Grants Step by Step*. San Francisco, CA: Support Centers of America, 1995.

Geever, Jane C. *The Foundation Center's Guide to Proposal Writing*. 3rd ed. The Foundation Center, 2001.

Hale, Phale, D., Jr. *Writing Grant Proposals that Win*. 2nd ed. Washington, DC: Capitol Publications, 1997.

Kosztolanyi, Istvan. *Proposal Writing*. (English ed.). Baltimore, MD: Johns Hopkins University Institute for Policy Studies, 1997.

Miner, Lynn E., Jeremy T. Miner and Jerry Griffith. *Proposal Planning and Writing*. 2nd ed. Phoenix, AZ: Oryx Press, 1998.

Nugent, Carole and Tom Ezell. *The Grantwriter's Start-Up Kit: A Beginner's Guide to Grant Proposals*.

Orlich, Donald C. *Designing Successful Grant Proposals*. Alexandria, VA: Association for Supervision and Curriculum Development, 1996.

*Winning Strategies for Developing Grant Proposals*. Washington, DC: Government Information Services, 1999.

Zimmerman, Robert M. *Grantseeking: A Step-by-Step Approach*. Re. ed. San Francisco, CA: Zimmerman, Lehman & Associates, 1998.

## **Evaluation Resources**

### **Online Resources**

American Evaluation Association. *Information about evaluation practices, methods, and uses through application and exploration of program evaluation, personnel evaluation, and technology.* <http://www.eval.org>

Getting to Outcomes: Methods and Tools for Planning, Self-Evaluation, and Accountability. *A manual that works through ten questions that incorporate the basic elements of program planning, implementation, evaluation, and sustainability.* <http://www.stanford.edu/~davidf/empowermentevaluation.html#GTO>

W.K. Kellogg Foundation Logic Model Development

Guide. <http://www.wkkf.org/Pubs/Tools/Evaluation/Pub3669.pdf>

The Innovation Network. *Web-based tools and resources for evaluation, including a logic model development tool.* <http://www.innonet.org>

### **Books**

Connolly, P. & Lukas, C. (2002). *Strengthening Nonprofit Performance: A Funder's Guide to Capacity Building.* (Saint Paul, MN: Fieldstone Alliance).

Fetterman, D.M., Kaftarian, S.J., & Eandersman, A. (1996). *Empowerment Evaluation: Knowledge and Tools for Self-Assessment and Accountability.* (Thousand Oaks, CA: Sage Publications).

Gray, S.T., & Associates. (1998). *Evaluation with Power: A New Approach to Organizational Effectiveness, Empowerment, and Excellence.* (Washington, DC: Independent Sector).

Kibbe, B.D., et al. (2004). *Funding Effectiveness: Lessons in Building Nonprofit Capacity.* (San Francisco, CA: Josey-Bass).

Letts, C., Ryan, W., & Grossman, A. (1999). *High Performance Nonprofit Organizations: Managing Upstream for Greater Impact.* (New York: John Wiley & Son, Inc.).

Love, A.J. (1991). *Internal Evaluation: Building Organizations from Within.* (Thousand Oaks, CA: Sage Publications).

Mattessich, P. (2003). *The Manager's Guide to Program Evaluation: Planning, Contracting, and Managing for Results.* (Saint Paul, MN: Fieldstone Alliance).

Patton, M.Q. (1990). *Qualitative Evaluation Methods, 2nd ed.* (Thousand Oaks, CA: Sage Publications).

Patton, M.Q. (1997). *Utilization-Focused Evaluation, 3rd ed.* (Thousand Oaks, CA: Sage Publications).

Preskill, H.S., & Torres, R.T. (1999). *Evaluative Inquiry for Learning in Organizations.* (Thousand Oaks, CA: Sage Publications).

*Russ-Eft, D., & Preskill, H. (2001). Evaluation in Organizations: A Systematic Approach to Enhancing Learning, Performance and Change. (Cambridge, MA: Perseus Publishing).*  
*Senge, P.M. (1990). The Fifth Discipline: The Art and Practice of the Learning Organization. (New York: Doubleday).*

*Sonnichsen, R.C. (1999). High Impact Evaluation. (Thousand Oaks, CA: Sage Publications).*  
*York, P.Y. (2005). Leveraging Evaluation to Improve Nonprofit Effectiveness: A Funder's Guide to Evaluation. (Saint Paul, MN: Fieldstone Alliance).*  
*Articles and Reports*

*Backer, T.E. (1999). Innovatin in Context: New Foundation Approaches to Evaluation, Collaboration, and Best Practices. (Encino, CA: Human Interaction Research Institute).*  
*Cherin, D. & W. Meezan. (1998). Evaluation as a Means of Organizational Learning. Administration in Social Work, 22, 1-21.*

*Connolly, P. & York, P. (2003). Building the Capacity of Capacity Builders: A Study of Management Support and Field Building Organizations in the Nonprofit Sector. (New York: The Conservation Company).*

*Easterling, D., & Csuti, N.B. (1999). Using Evaluation to Improve Grantmaking: What's Good for the Goose is Good for the Grantor, a publication of the Colorado Trust. (Denver, CO).*  
*GEO-GEN. (2000). High Performance Organizations: Linking Evaluation and Effectiveness, in the Report on the GEN-GEO 2000 Conference. (Washington, DC: Grantmakers for Effective Organizations).*

*Hernandez, G., & Visher, M.G. (2001). Creating a Culture of Inquiry: Changing Methods-and Minds-on the Use of Evaluation in Nonprofit Organizations. (San Francisco, CA: The James Irvine Foundation).*

*Patrizi, P. & McMullan, B. (1998). Evaluation in Foundations: The Unrealized Potential. (Battle Creek, MI: W.K. Kellogg Foundation).*

*Torres, R. T. & Preskill, H. (2001). Evaluation and Organizational Learning: Past, Present, and Future. American Journal of Evaluation, 22(3), 387-395.*  
*York, P.Y. (2003). Learning as We Go: Making Evaluation Work for Everyone. (New York: TCC Group).*